



We buy your
lab equipment.



Acquisition and removal of your
lab equipment, the simple way.





Relax – while we take care
of everything.

**Do you have lab equipment you no longer use or are you closing down
a laboratory facility?**

Then we are the right partner for you!

Whether decommissioning individual devices or shutting down whole laboratories.

We are the go-to specialists, offering a whole world of device management:

Labexchange is your specialised partner for finding your lab equipment a new home.

- ▶ **Purchase** of entire laboratories and individual laboratory units
- ▶ **Dismantling and transporting** entire laboratories and laboratory furniture
- ▶ **Long-term cooperation** with a guarantee your equipment will be sold
- ▶ **Trade-in programme** for manufacturers
- ▶ **Customised sales** solutions for your requirements

**Labexchange –
Die Laborgerätebörse GmbH**

info@labexchange.com
www.labexchange.com
shop.labexchange.com

Sell us your surplus equipment – quickly and easy!

This is how it works:



You offer us
your lab equipment.



You receive a free
market evaluation.



Labexchange
purchases or markets
your equipment.

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More information at: www.labexchange.com



Your **selling options** with Labexchange



FULL PEACE OF MIND PACKAGE

Announcement

With Labexchange taking care of the advertising of the equipment, you can rest assured all is in hand. We look for a buyer for your equipment, while the equipment remains with you.

Based on the market value calculated, you benefit from the large number of potential buyers who can be reached through our platform: shop.labexchange.com alongside worldwide advertising campaigns. Your equipment is advertised at no cost to you, and the collection after the sale also costs you nothing. Labexchange takes care of it all. Payment is made after the device has been sold.

Benefit to you: No effort or expense is required on your part at all and you also benefit from our expert valuation, as well as from advertising your equipment to over 100,000 potential buyers to achieve the best possible selling price.



SPACE-MAKING PACKAGE

On consignment

With this option, we can accept your laboratory devices or lab equipment in our warehouse on consignment.

This solution is ideal if you need to clear space in your laboratory quickly. The package includes free collection and insured storage in our warehouses, as well as professional advertising in our media channels. Payment will be made to you immediately after the equipment in question has been sold.

Benefit to you: You immediately have clear space in your laboratory again and achieve a good sales price for your equipment through professional marketing.

Your **selling options** with Labexchange



INSTANT PURCHASE PACKAGE

Immediate purchase

With this option, we can purchase and collect your equipment or laboratory inventory immediately.

For the immediate purchase by us, we will give you the current market value.

We will collect the equipment from you free of charge.

Payment is made immediately afterwards and you instantly have space in your laboratory again.

Benefit to you: Your equipment is purchased immediately by Labexchange and collected free of charge.



HIGHEST BIDDER PACKAGE

Auction

Through our subsidiary Labtribute, we can auction off lab equipment or even entire laboratories to the highest bidder.

At auctions, you benefit from our expertise when it comes to assessing the market value of your lab equipment.

Use our auction platform, which specialises in the marketing of laboratory and analysis equipment and laboratory furniture. The auctions are advertised to an extensive address list of prospective buyers within the laboratory sector.

Benefit to you: Once our experts have assessed the market value of your lab equipment, we work with you to set the framework for the highest possible profit at auction.



Labexchange – all your lab equipment



Maximilian Kuster and Dr. Wolfgang Kuster.



Labexchange is the leading supplier of used laboratory equipment and analysis systems worldwide.

For more than 35 years Labexchange has stood for high technical reliability and comprehensive service.

Users in analytical laboratories, the chemical and pharmaceutical industry, universities and chemical-analytical institutes rely on the faultless and tested equipment technology from a wide range of products.

We are proud to have been playing our part in the circular economy in the field of lab equipment and analysis systems for over 35 years.

We offer a guarantee on every appliance we inspect, so that our customers have peace of mind when buying used equipment. Price is not the only reason to buy used equipment; it is also a future-focused decision!

In 2022, the company was recognised for its successful environmental management through certification by TÜV Süd in accordance with DIN EN ISO 14001:2015.

Labexchange was recently nominated for one of Germany's most prestigious awards for SMEs and was one of the first in its sector to be nominated for the „Großer Preis des Mittelstandes 2024“. The prize, awarded by the Oskar Patzelt Foundation, is one of the most coveted business awards in Germany.

A great recognition of the medium-sized company based in the German town of Burladingen.



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Over 14,000 **used and new** pieces of
laboratory equipment,
laboratory furniture
and analysis systems.
Guarantee included.



www.shop.labexchange.com



Labexchange

The World's No.1



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The world of sustainable laboratory equipment.